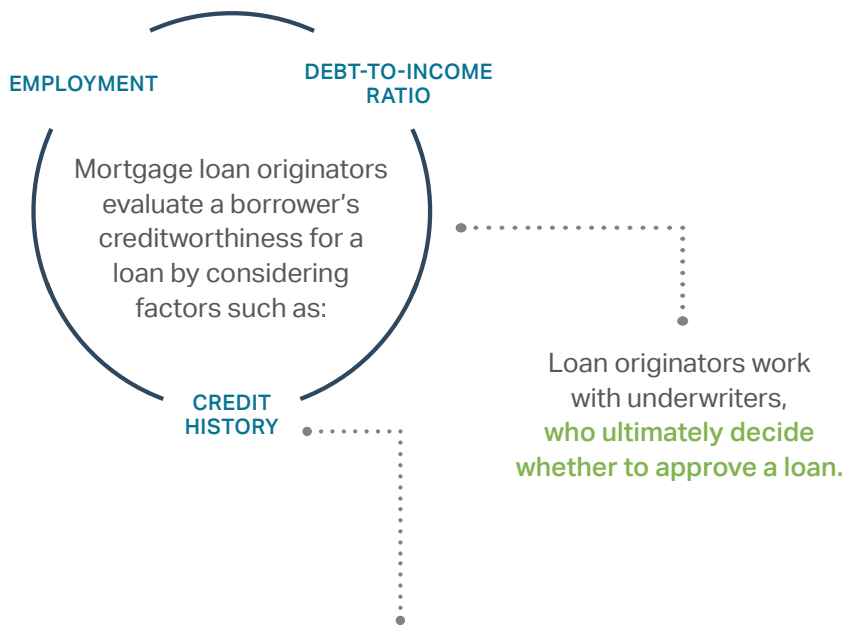




HOW TO BECOME A MORTGAGE LOAN ORIGINATOR

What is a Mortgage Loan Originator?

A mortgage loan originator (MLO) specializes in loans used to buy real estate, particularly home mortgages, as well as home-improvement loans and refinancing.



Facts About Mortgage Loan Originators:

\$76,270

The average annual wage for 2018 is \$76,270.

Source: U.S. Bureau of Labor Statistics

↑ 4.1%

During 2018, the number of state-licensed mortgage companies grew 4.1 percent.*

↑ 19.4%

The number of licensed mortgage loan originators grew by 4.5 percent and the number of licenses held by MLOs grew by 5.6 percent.*

**Source: Nationwide Multistate Licensing System and Registry, 2018 Mortgage Industry Report*

4 KEYS

to becoming a Mortgage Loan Originator



A person seeking to become an MLO must be at least 18 years old.



A bachelor's degree and some experience in finance and sales is helpful to getting hired as an MLO, but is not required.



Loan originators who work for depository institutions, such as federally insured banks, savings and loans, and credit unions, must at a minimum register with the **Nationwide Multistate Licensing System (NMLS)**.



State-licensed, nondepository mortgage loan originators are subject to additional requirements under the **Secure & Fair Enforcement for Mortgage Licensing Act of 2008**.

In addition to registering with NMLS, state-licensed MLOs are required to:

- Provide fingerprints to the NMLS for an FBI criminal background check and authorize the NMLS to obtain a copy of their credit report.
- Take 20 hours of prelicensure education courses approved by the NMLS. Certain states also require that MLOs complete state-specific education.
- Pass a national licensure exam. Under the SAFE Act, all state-licensed loan originators are required to pass a national exam.
- In some states, MLOs also must satisfy state-specific testing requirements to obtain a license. In April 2013, the NMLS launched the **Uniform State Test**, a section of the national exam, which replaces the state-specific test content for **those states** that have adopted it.

Passing the exam

The National Test with Uniform State Content is a rigorous exam with a broad array of questions on specific topics related to mortgage activities. Its purpose is to ensure there exists minimum competency to practice in this field.



Adequate preparation through studying course material and practice questions is recommended; the majority of students study **10 hours or more** for the exam.

Source: NMLS Test pass rates between July 1, 2017 - June 30, 2019

59%

of students typically pass the NMLS exam on their first attempt.

42%

of students who fail on their first attempt pass on subsequent attempts.

MAINTAINING LICENSURE THROUGH CE



After obtaining licensure, state-licensed MLOs must complete a **minimum of eight hours** of continuing education on an annual basis.

Certain states require between **one and three hours** of state-specific continuing education. The SAFE Act stipulates that a state-licensed MLO cannot take the same approved CE course two years in a row.

EDUCATION & TRAINING

OnCourse Learning provides NMLS-approved pre-licensing, continuing education, exam prep and professional development courses in a variety of formats - live, webinar, online and video CE.

These courses are for individuals who are looking to become licensed as a MLO, or who are already licensed and need to satisfy annual continuing education requirements.

Courses for continuing education fulfill the national education requirements and all state-specific requirements.



LIVE



WEBINAR



ONLINE
TRAINING



VIDEO CE

Ready to Get Started?

Visit OnCourseLearning.com/Mortgage
to purchase your mortgage education today!

